

The Professional Edge

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FORMER IRS AGENTS & OFFICERS REPRESENT YOU

Put our IRS experience to work..

Former Internal Revenue Service Agents and Officers all have one thing in common... **lots** of IRS experience. They know from the inside what the IRS looks for and what it's Agents want to see, so they are able to negotiate on your behalf more effectively. The result is the best possible solution to your tax problems.



JOSEPH D. CIPOLLA, CPA, EA

If Joseph D. Cipolla's 25 years with the Internal Revenue Service taught him anything, it's that most people want to pay their taxes – some just can't. "Working with the IRS, I encountered many people who wanted to pay their taxes, but due to business failures, medical bills or other financial difficulties, they were just unable to do so," says Joe.

During his years with the IRS, Joe's cases ranged from auditing personal and small businesses to those on the American and the New York Stock Exchanges. While at the IRS, Joe worked in various capacities as a Revenue Agent examining tax returns, as a District Reviewer checking over Agent's case work, and was the Returns Program Manager in the Buffalo IRS District. Joe's favorite job was that of a District Conferee where, for over three years, he settled tax disputes between taxpayers and Agents of the IRS.

After working for 25 years in the Examination Division of the Internal Revenue Service, Joe formed Tax Help Associates, a company dedicated to helping honest taxpayers start fresh. With several former IRS Agents on staff, the company's focus is the representation of taxpayers before the Collection Division of the IRS and various State taxation agencies.

The staff has processed over 100 Offers in Compromise with considerable success in having these Offers accepted. In addition, Tax Help Associates has been extremely successful with payroll tax Penalty Abatement issues, saving clients hundreds of thousands of dollars.

Joe is a Certified Public Accountant, an Enrolled Agent, and a member of both the New York State Society of Certified Public Accountants and the American Institute of Certified Public Accountants. Joe attended Canisius College in Buffalo, New York, and taught at various local colleges as well as the IRS. Joe has made several presentations before Certified Public Accountants and Enrolled Agents regarding tax representation services before the IRS. "Tax Help Associates is a business that fulfills my personal and professional goals – to help people and businesses with the problems that I'm best suited to solve."



MARC J. DOMBROWSKI, EA

Marc J. Dombrowski, EA specializes in settlements with the IRS, Tax Lien Releases and Corporate Officer Assessments.

As an Enrolled Agent, he is licensed to practice before the IRS in all 50 states. Through his extensive national experience solving a variety of business and personal tax and debt problems, Marc has gained experience in resolutions to fit any situation. "There is no problem, big or small, that cannot be resolved; there is always a light at the end of the tunnel, just take the time to talk to us about it."

The Internal Revenue Service has gone through some changes recently and our new clients often ask us how this will affect their case. Marc believes the answer to that question comes down to experience. "Due to the changes, both positive and negative, at the Internal Revenue Service,

"At this time let me thank you and your firm for the highly professional manner in which you handled this matter for me.

Your help and cooperation, and excellent advice will not be forgotten"

Michael C., New York

more than ever you need qualified representation. Top-notch tax professionals, like the former IRS Officers and Agents at Tax Help, not only understand what these changes are, but they have the expertise and experience to work within the new regulations to achieve the best resolution to your tax problems."

Marc is a graduate Fellow of the National Tax Practice Institute, a member of the National Society of Enrolled Agents, as well as an Officer of the Western New York State Society of Enrolled Agents. Many of his national fellow practitioners call on him for his knowledge and request that he speak at various meetings across the country.

"There is no problem... that cannot be resolved"



ROBERT J. LUDWIG

Licensed Private Investigator Robert J. Ludwig knows how to uncover white collar crime. He is an expert financial investigator with over 29 years experience investigating white collar crime.

A graduate of Canisius College in Buffalo, NY, Ludwig was an IRS Supervisory Criminal Investigator and an Investigative Auditor for the New York State Office of the Inspector General for 35 years. He has investigated state-agency fraud, waste and corruption, and had directed various criminal tax investigations.

Ludwig assisted the US Attorney General's Office, the New York State Attorney General's Office, and County District Attorney in the investigation, indictment, and trial of all cases he recommended for prosecution. He is a specialist who used his auditing and investigative skills to: interview friendly or "hostile" witnesses, review, analyze and summarize financial data, gather and preserve evidence of a financial loss or crime, and follow the paper trail to embezzled income or hidden assets.

Now Bob puts all of his expertise to use for the benefit of taxpayers who find themselves having difficulties with the IRS or State Taxing Authorities. With his unique background and attention to detail, Bob develops highly effective Offer in Compromise and Abatement proposals which consistently bring tax relief to the clients of Tax Help Associates.



GERRY SNYDER, EA

Gerry Snyder knows so much about Internal Revenue Service Tax Collection procedures that he co-authored a book on the subject, the "IRS Procedure & Tax Penalties Guide."

Gerry, formerly a Group Manager in the IRS Collection Division of the Brooklyn and Manhattan Districts, is now putting his experience to work for Tax Help Associates in New York City. Gerry's IRS career included working as a Technical Branch Analyst in Washington, DC, a Problem Resolution Officer in Manhattan and a Tax Administration Advisory Service Instructor in Jakarta, Indonesia.

Since retiring from the IRS, Gerry has been a tax advisor for Deloitte and Touche, LLP and the law firm of Honecker and Luttai, P.C.



HERBERT SILBER

Herb graduated Suma Cum Laude from Keane University in Union, New Jersey. He holds a degree in Public Administration with a Criminal Justice option and a concentration in Accounting.

With his outstanding interpersonal skills, helping others just comes naturally to Herb Silber. He used his IRS experience to train volunteers, so they could assist the poor and elderly in the preparation of their income tax returns with no cost to them.

During his 17 years as a Revenue Officer at the IRS, Herb trained and mentored new Revenue Officers and presented small business workshops to prepare new business owners for their IRS tax responsibilities. Herb is a pro when it comes to helping taxpayers resolve their personal and business tax problems.

"Most people with tax problems fail to understand the system or simply have had a run of bad luck," relates Herb. "With a little help," says Herb, "the taxpayer gets a second chance when they need it most and I find that very rewarding." Proficient in Tax Abatement and the Offer in Compromise processes, Herb assists Tax Help Clients to make the system work for them.

Tax Help Associates

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